

HENRY SCHEIN ONE

Multiple Practices, Many Patients? Simplify Daily Operations With Dentrrix Enterprise

Dentrrix Enterprise is a dental practice management software for multiple-location and group private practices and DSOs. Here, David Drzewiecki, CEO, Absolute Dental Group, explains how Dentrrix Enterprise has helped their practices streamline day-to-day operations, increase efficiency, and enhance patient care

Leading a group of 34 practices located in Nevada logically means that my workday as CEO of Absolute Dental Group is far from dull. After all, Dr. Patricia Prada, the owner of Absolute Dental Group, and her associates together treat over 200,000 patients each year throughout Las Vegas, Reno, and Carson City, Nevada. We pride ourselves in carrying out our motto of "All Dentistry, One Place" by offering general, hygiene, pediatric, ortho, perio, endo, and oral surgery services, and we do this with more than 100 affiliated providers and 425+ team members. With this magnitude of volume, having the right systems and tools in place is key to efficiency and scalability, and that's where Dentrrix Enterprise comes in.

We've been using Dentrrix Enterprise for well over 10 years now. We knew that if we wanted to support high-volume growth with multiple dental specialties, we would need a scalable, reliable, and responsive system. We really spend very little time supporting Dentrrix Enterprise, and that's simply because it "just works."



Sophisticated Reporting Capabilities

Henry Schein One has done a really nice job with the sophistication of the backend database of Dentrrix Enterprise, which has allowed us to build a suite of reporting to support additional analysis along with our own custom online scheduling functionality and text messaging recall systems. We migrated away from sending in-house statements several years ago and we now use their integrated Dentrrix Enterprise QuickBill statement services. We've virtually eliminated paper charts and prescriptions, all by using the modules within Dentrrix Enterprise.

Scalability

Overall, I believe the largest advantages with Dentrrix Enterprise are the scalability, robust back-end data model that supports our own analysis and KPI reporting, multiple lines of business support, a large user community with whom we can bounce ideas around, and access via Remote Desktop Protocol. We can also request enhancements customized to our particular practice needs, and most of all, we have a team at Henry Schein One that listens to us!

In today's practices, an efficient workflow that leads to improved patient care is a constant goal, and something we strive for every day. For Absolute Dental, Dentrrix Enterprise is available in every operatory in every practice for digital radiography, treatment presentation, recall scheduling, and general system access. Our digital radiography solutions are directly integrated with Dentrrix Enterprise, which makes a positive difference in the day-to-day practice workflow. Team members can scan directly into the document manager which has created a near-paperless environment.

Security & Stability

Another point to emphasize is about security and stability—two issues at the forefront of today's workplace, especially in the healthcare industry. Security and stability are natively built in to Dentrrix Enterprise. Our data center in the Midwest hosts and maintains the servers—we never think about it—it just works. We have frequent backups and the data is encrypted as needed. We've found that the amount of built-in security features within Dentrrix Enterprise is impressive—from role-based security to broad-based.

WHAT CAN DENTRIX ENTERPRISE DO FOR YOU?

- **One Database:** robust and scalable to your practice's growth
- **Standardization:** Practice procedures standardized across multiple locations
- **Centralized Records:** accessible at every site
- **Single Computer System:** integrate front office, operations, accounting, and clinical procedures in one database
- **Simplicity:** streamline information throughout entire practice
- **Efficiency:** reduce expenses, simplify work functions—everyone has access to the same data
- **Improve Cash Flow:** Revenue Cycle Management standardizes insurance claims process, billing, patient payments



David Drzewiecki

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We continue to believe that there is a direct connection between Dentrrix Enterprise and the efficiency that we see with the high volume of patients seen.

More Sites, No Problem!

We are a hyper-growing dental group, and especially for new acquisitions, system integration is a breeze because Henry Schein One provides services to migrate from many other practice management systems directly into Dentrrix Enterprise.

Change can be daunting, and changing to a system that every associate has to use every day is especially challenging. If it's not done correctly, the results can be tragic for the patient experience. However, Henry Schein One has done so many of these conversions that it's a flawless changeover at this point. Here at Absolute Dental, we've acquired and affiliated 5 practices in the first half of this year, which meant converting from 3 different systems. With Dentrrix Enterprise, we didn't skip a beat in practice operations or delivery of care! The system is effectively universally understandable. My best advice for someone contemplating a conversion to Dentrrix Enterprise is to leverage the available conversion services along with Henry Schein One's customer success managers. Like us, you'll find a smooth transition with very little, if any, surprises.